

# **ALITA RESOURCES LTD (A40)**

# Offtake partner(s) and cash needed

Alita Resources Limited (A40) formerly (Alliance Mineral Assets Ltd) announced a corporate and operations update along with its June Quarterly. The Company had a tough June Quarter mainly due to the lack of demand from its offtake partner Jiangxi Bao Jiang Lithium Industrial Limited (JBJLIL) with only 18.7kt of spodumene concentrate shipped in the quarter, no sales were completed in June or July. This meant A40 built a stockpile of 40.8kt of concentrate by the end of the quarter. This is a common theme among A40's spodumene producing peers as GXY has ~59kt, AJM ~12kt and MIN is currently commissioning its Wodgina concentrator. The underlying reason behind the concentrate stockpile build is the slower than anticipated ramp-up of lithium refineries which has meant that demand for concentrate is currently low. A40 has subsequentially shipped 10kt of concentrate (we estimate ~A\$10m in revenue). The Company is currently in discussions with potentially new offtake partners, however, most of the interest is from smaller customers. Although one larger Company is interested in supply in the order of 20-40ktpa, if successful, would commence in late CY19 or early CY20. Given the quality of the Bald Hill product (>6.0% Li<sub>2</sub>O + <0.5% Fe) there is potential for it to displace other lower quality concentrates.

# Minimum cash balance of A\$15m by October

The Company's cash balance reduced from A\$20.1m on the 30<sup>th</sup> of June to A\$6.6m on the 25th of July. A40 completed a conditional placement to a subsidiary of JBJLIL for A\$10m at 20cps, this brings their cash balance to A\$16.6m. We estimate that A40 will need to complete an additional 35Kt of shipments (excluding shipment already completed) in the SepQ, to ensure its cash does not fall below the newly adjusted A\$15m minimum cash balance by 1<sup>st</sup> of October. A40's loan facility was altered by the lenders as a result of the changes to the mining plan, the Company is now required to have a minimum cash balance of A\$15m (previously A\$5m).

# Fines circuit was a big value driver in our model

The fines circuit was a big value driver for our model as it increased production for very little incremental operating costs by increasing throughput and recoveries. Now that the fines circuit has been deferred, we model its implementation at the start of CY21 and assume remaining capex spend of A\$16m, we also lowered our production whilst maintaining our annual operating costs. It shows the severe issues faced by the industry that positive NPV, partially constructed projects can't be completed.

# Maintain Speculative Buy Recommendation

A40 produced 38.7Kt of 6.2% Li<sub>2</sub>O in the JunQ (38.2Kt MarQ) reaching the upper end of guidance 1H CY19 (77Kt vs guidance of 65-80Kt). The slight increase in production was largely thanks to the rise in throughput to 405.9Kt at head grade of 0.90% Li2O (vs 397.1Kt at 0.89% MarQ), recoveries were steady at 67%. Due to the construction of the fines circuit being halted pending a strategic review we have adjusted our recoveries to 68% until the start of CY21 when we assume the fines circuit is completed and recoveries increase to 72.5%. We have a base NPV of 20cps (from 29cps) and a price target of 23cps (from 29cps). There has been a significant increase in the near-term risk surrounding offtake and short-term funding although if this is overcome there remains substantial upside for shareholders.

# Speculative Buy

	2 Aug 2019
Share Price	\$0.081
Valuation	\$0.20
Price Target (12mth)	\$0.23

# Brief Business Description:

Spodumene producer in WA

#### **Hartleys Brief Investment Conclusion**

Previously known as TAW.asx. Good quality and quantities of spodumene. Short mine life but exploration potential to extend.

#### Chairman & MD

Geoff McNamara (Non-exec Chair.)

Mark Calderwood (MD)

#### Major Shareholders post merger

Galaxy Resources (11.8%)

Burwill (6.3%)

Weier / Jiangte Special Electric Motor Co. Ltd (9.1%)

Tribecca (5.4%)

Reserve (Li<sub>2</sub>O)

# Company Address

Level 3, 20 Parkland Rd,

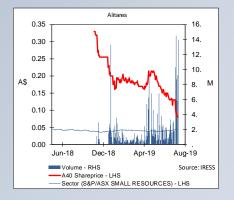
Osborne Park, WA, 6017

Issued Capital			1476.4m
- fully diluted			1505.3m
Market Cap			A\$119.6m
- fully diluted			A\$121.9m
Cash (25 Jul 19a)			A\$16.6m
Debt (25 Jul 19a)			A\$41.9m
EV			A\$144.8m
EV/Resource Spod.			A\$34.2/t
EV/Reserve Spod.			A\$76.1/t
Prelim. (A\$m)	FY18a	FY19e	FY20e
Prod (Li Spod. ea)	0.020	0.147	0.197

Prelim. (A\$m)	FY18a	FY19e	FY20e
Prod (Li Spod. eq)	0.020	0.147	0.197
Op Cash Flw	-22.3	-5.4	23.8
Norm NPAT	-12.9	-50.4	-3.1
CF/Share (cps)	-1.0	-3.8	-0.2
EPS (cps)	-1.3	-5.3	-0.3
P/E	-8.0	-2.2	-38.3
	Mt	Li <sub>2</sub> O	Spod.
Resources (Li <sub>2</sub> O)	26.5	0.96%	4.2

1.01%

1.9



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440					\$0.081						Specula	t
Key Market Information						Directors - post mer					ompany In	
						Geoff McNamara (No				Lev	el 3, 20 Pai	d
Share Price Market Capitalisation - ordin					<b>A\$0.08</b> A\$120m	Mark Calderwood (ME	0)			Onl	arna Dark	,
√arket Capitalisation - ordii √et debt	nary				A\$120m A\$25m	Mark Turner (Exec) Rob Vassie (Non-exe	c)			Osi	oorne Park, Ph +61 8	
Narket Capitalisation - fully	diluted				A\$122m	Vicki Xie (Non-exec, \	,					
EV					A\$147m	Arnold Chan Ming Fai	(Non-exec, Burwell n	ominee)				
ssued Capital					1476.4m	Ong Kian Guan (Non-			http://w	ww.alliance	mineralasse	
						Geoffrey McNamara ( Top Shareholders	Non-exec)		Ord			
Options on issue					28.9	Galaxy Resources			11.8%			
ssued Capital (diluted for o	ptions)				1505.3m	Weier / Jiangte Speci	al Electric Motor Co. L	td	9.1%			
ssued Capital (diluted inc.	options ar	nd new capital)			1505.3m	Burwill			6.3%			
2month price target					\$0.23	Tribecca Reserves & Resource			5.4% Mt	Li20 %	Ta <sub>2</sub> O <sub>5</sub>	
²&L	Unit	30 Jun 19	30 Jun 20	30 Jun 21	30 Jun 22	Bald Hill	M+I		14.4	1.02%	168	ı
						Bald Hill	Inf		12.1	0.90%	123	
let Revenue	A\$m	157.8	198.2	221.4	243.2	Bald Hill	Total		26.5	0.96%	149	
otal Costs ex hedge	A\$m	-186.6	-173.1	-167.9	-152.2		_		44.0	4.040/	400	
EBITDA - margin	A\$m	-11.2 -7%	35.5 18%	53.5 24%	91.1 37%	Bald Hill	Reserve		11.3	1.01%	160	
Pepreciation/Amort	A\$m	-33.9	-36.2	-37.3	-39.4	Global	Total		26.5	0.96%	149	
BIT	A\$m	-35.9 -45.1	-0.6	16.2	51.7	Global	Reserve		11.3	1.01%	160	
Net Interest	A\$m	-5.3	-2.5	-2.2	-1.5	Production Summar		Unit	Jun 18	Jun 19	Jun 20	
Pre-Tax Profit	A\$m	-50.4	-3.1	14.0	50.1	Strip	<u></u>		25.0	18.4	8.9	
ax Expense	A\$m	0.0	0.0	0.0	0.0	Processed Mill Through	ghput	Mt	0.24	1.46	1.65	
Normalised NPAT	A\$m A\$m	<b>-50.4</b> 0.0	<b>-3.1</b> 0.0	<b>14.0</b> 0.0	<b>50.1</b> 0.0	Mined grade Li	a Tochrical	% M*	0.79%	0.84%	0.91%	
Abnormal Items Reported Profit	A\$m A\$m	-50.4	-3.1	14.0	50.1	Produced Spodumene Produced Spodumene		Mt	0.000	0.000	0.000	-
Minority	A\$m	-50.4	0.0	0.0	0.0	Produced Spodument	Danciy	Mlb pa	0.019	0.129	0.169	-
Profit Attrib	A\$m	-50.4	-3.1	14.0	50.1	Produced Spodumen	e - Battery Eq	Mt	0.020	0.147	0.197	-
Balance Sheet	Unit	30 Jun 19	30 Jun 20	30 Jun 21	30 Jun 22	LCE equiv (0.135x Sp		ktpa	2.7	19.8	26.6	
Cash	A\$m	21.4	41.2	61.4	134.4	Mine Life		yr	6	5	4	
Other Current Assets	A\$m	50.5	55.4	55.4	52.7	Assumed Mining Inve		Mt	11.1	9.8	8.2	
Total Current Assets	A\$m A\$m	<b>71.9</b> 164.1	<b>96.6</b> 133.9	<b>116.7</b> 118.1	187.1 84.7	Assumed Mining Inve		% nnm	0.92%	0.93%	0.94%	
Property, Plant & Equip. Exploration	A\$m A\$m	164.1 78.0	133.9 86.0	118.1 94.0	84.7 102.0	Assumed Mining Inve	niory - rant grade	ppm	126 -66.5	130 -23.0	130 -6.0	
nvestments/other	A\$m	22.7	22.7	22.7	22.7	Costs		Unit	Jun 18	Jun 19	Jun 20	
ot Non-Curr. Assets	A\$m	264.8	242.6	234.8	209.4	Cost per milled tonne		\$A/t	130.5	118.7	95.7	4
Total Assets	A\$m	336.8	339.2	351.5	396.5	EBITDA / tonne milled		\$A/t	81.5	-7.7	21.5	
						Total cost per milled t	onne		36	128	105	
Short Term Borrowings	A\$m	0.2	0.2	0.2	0.2	Total Cash Costs		\$A/t Spod. Ba	434	1,270	877	
Other Fotal Curr. Liabilities	A\$m <b>A\$m</b>	61.9 62.1	57.5 57.7	55.8 56.0	50.6 50.8	C1: Operating Cash C	cost = (a)	\$US/t Spod. B \$A/t Spod. Ba	334 1,555	907 1,179	636 800	
otal Curr. Liabilities ong Term Borrowings	A\$m A\$m	62.1 41.0	57.7 41.0	56.0 41.0	50.8 41.0	(a) + Royalty = (b)	703t = (a)	\$A/t Spod. Ba \$A/t Spod. Ba	1,555	1,179	800 843	
Other	A\$m	17.4	17.4	17.4	17.4	C2: (a) + depreciation	& amortisation = (c)	\$A/t Spod. Ba	3,074	1,410	983	
otal Non-Curr. Liabil.	A\$m	58.3	58.3	58.3	58.3	(a) + actual cash for		\$A/t Spod. Bar	4,891	1,390	871	
otal Liabilities	A\$m	120.4	116.0	114.3	109.1	AISC: (c) + Royalty		\$A/t Spod. Bar	3,140	1,457	1,026	
let Assets	A\$m	216.3	223.2	237.2	287.3	(d) + Royalty		\$A/t Spod. Ba	4,956	1,437	914	
let Debt	A\$m	19.7	-0.1	-20.2	-93.2	Price Assumptions		Unit	Jun 18	Jun 19 0.71	Jun 20 0.73	
Cashflow	Unit	30 Jun 19	30 Jun 20	30 Jun 21	30 Jun 22	AUDUSD Spodumene - Chemi	cal (5.5%)	US\$/A\$ US\$/t	0.77 892	0.71 713	669	
Operating Cashflow	A\$m	-0.1	26.2	51.8	88.6	Tantalite	(===/	US\$/t	60	60	60	
ncome Tax Paid	A\$m	0.0	0.0	0.0	0.0	Hedging / fixed price	<u> </u>	Unit	Jun 18	Jun 19	Jun 20	į
nterest & Other	A\$m	-5.3	-2.5	-2.2	-1.5			N	lo `	es \	/es	N
Operating Activities	A\$m	-5.4	23.8	49.6	87.0	Sensitivity Analysis						
Property, Plant & Equip.	Δ¢m	-23.0	-6.0	-21.5	-6.0	Raso Caso		\	/aluation		F	Y
Property, Plant & Equip. Exploration and Devel.	A\$m A\$m	-23.0 -8.0	-6.0 -8.0	-21.5 -8.0	-6.0 -8.0	Base Case Spot Prices		n:	<b>0.20</b> 22 (8.6%)		-21.3	3
Other	A\$m	0.0	0.0	0.0	0.0	Spot USD/AUD 0.68,	Chemical Spod \$600/		- (3.570)		-21.0	•
nvestment Activities	A\$m	-31.0	-14.0	-29.5	-14.0	AUDUSD +/10%		0.14 / 0.27 (-32.2%	/ 33.7%)	-20.7 / 18	.4 (570.0%	/
						Spodumene - Technic		0.20 / 0.20 (0.09		-3	.1 / -3.1 (0.0	ď
Borrowings	A\$m	8.0	0.0	0.0	0.0	Spodumene - Chemic	al +/10%	0.24 / 0.15 (20.6%			.8 (-413.0%	
equity or "tbc capital"	A\$m	32.5	10.0	0.0	0.0	Tantalite +/10%		0.21 / 0.19 (5.3%			-5.9 (-92.19	
Dividends Paid	A\$m	0.0	0.0	0.0	0.0	Production +/10%		0.26 / 0.14 (28.0%			.4 (-593.4%	
Financing Activities	A\$m	40.5	10.0	0.0	0.0	Operating Costs +/1 Unpaid Capital	U76	0.16 / 0.24 (-22.8%	1 20.2%)	-19.2 / 13	.1 (523.9%	1
let Cashflow	A\$m	4.1	19.8	20.1	73.0	Year Expires			No. (m)	<u>\$m</u>	Avg price	%
<u> </u>						30-Jun-19			0.0	0.0	0.00	
Shares	Unit	30 Jun 19	30 Jun 20	30 Jun 21	30 Jun 22	30-Jun-20			11.4	3.4	0.30	
Ord. Shares - End	m	1425.9	1487.8	1503.4	1505.3	30-Jun-21			15.6	7.6	0.49	
Ord. Shrs - W'ted	m	1341.7	1456.9	1495.6	1504.4	30-Jun-22 30-Jun-23			1.9	0.3	0.18	
Oil Shares - W'ted	m	1341.7	1462.6	1514.8	1532.3	30-Jun-23 TOTAL			0.0 <b>28.9</b>	0.0 <b>11.4</b>	0.00	
Ratio Analysis	Unit	30 Jun 19	30 Jun 20	30 Jun 21	30 Jun 22	Valuation			20.0	A\$m	\$/shr	J
Cashflow Per Share	A\$ cps	-0.4	1.6	3.3	5.8	100% Bald Hill (pre-ta	x NAV at disc. rate of	10%)		211	0.15	4
Cashflow Multiple	х	-20.3	5.0	2.4	1.4	Other Assets/Explora				63	0.04	
Earnings Per Share	A\$ cps	-3.8	-0.2	0.9	3.3	LiOH Refinery				55	0.04	
Price to Earnings Ratio	X	-2.2	-38.3	8.7	2.4	Hedging / offtakes				24	0.02	
Dividends Per Share	AUD %	0.00/	0.09/	0.09/	0.09/	Corporate Overheads				-33	-0.02	
Dividend Yield Net Debt / Net Debt + Equit		0.0% 8%	0.0% 0%	0.0% -9%	0.0% -48%	Net Cash (Debt) Tax (NPV future liabili	itv)			-25 0	-0.02 0.00	
net Debt / Net Debt + Equit nterest Cover	ιy % Χ	na	na	-9% 7.4	-48% 33.3	Options & Other Equi				9	0.00	
Return on Equity	%	na	na	6%	17%	Total	•			304	0.20	
•												
nalyst: Trent Barnett 61 8 9268 3052									2 Aug	19		

Fig. 1: Earnings Changes

		FY18a		FY19e			FY20e			FY21e	
			Old	New	% diff	Old	New	% diff	Old	New	% diff
Production Spod	Mt	0.019	0.128	0.129	0.9%	0.191	0.169	-11.5%	0.241	0.214	-11.4%
Production Spod Equ	ii Mt	0.019	0.145	0.147	1.0%	0.223	0.197	-11.5%	0.282	0.252	-10.7%
Selling Price	US\$/t	1166.2	760.9	766.9	0.8%	727.6	728.2	0.1%	654.8	654.3	-0.1%
Net Revenue	A\$m	28.4	155.0	157.8	1.8%	223.8	198.2	-11.5%	248.2	221.4	-10.8%
Total Costs	A\$m	-8.8	-178.5	-186.6	4.5%	-147.1	-173.1	17.6%	-144.0	-167.9	16.6%
- /t USD		-360.3	-876.2	-906.7	3.5%	-478.1	-635.8	33.0%	-379.9	-496.2	30.6%
- /t ore USD		-28.0	-89.2	-91.3	2.3%	-57.3	-76.0	32.8%	-51.1	-64.1	25.5%
EBITDA	A\$m	19.6	-5.4	-11.2	107.9%	87.2	35.5	-59.2%	104.2	53.5	-48.7%
- margin		69%	-3%	-7%	104.2%	39%	18%	-53.9%	42%	24%	-42.4%
Depreciation/Amort	A\$m	-30.7	-33.9	-33.9	0.0%	-36.2	-36.2	0.0%	-37.2	-37.3	0.4%
EBIT	A\$m	-11.1	-39.3	-45.1	14.8%	51.0	-0.6	-101.2%	67.0	16.2	-75.9%
Net Interest	A\$m	-1.9	-5.2	-5.3	1.5%	-2.0	-2.5	22.4%	-1.0	-2.2	121.9%
Pre-Tax Profit	A\$m	-12.9	-44.5	-50.4	13.3%	49.0	-3.1	-106.3%	66.0	14.0	-78.8%
Tax Expense	A\$m	0.0	0.0	0.0		0.0	0.0		0.0	0.0	
Normalised NPAT	A\$m	-12.9	-44.5	-50.4	13.3%	49.0	-3.1	-106.3%	66.0	14.0	-78.8%
Abnormal Items	A\$m	0.0	0.0	0.0		0.0	0.0		0.0	0.0	
Reported Profit	A\$m	-12.9	-44.5	-50.4	13.3%	49.0	-3.1	-106.3%	66.0	14.0	-78.8%
Minority	A\$m	0.0	0.0	0.0		0.0	0.0		0.0	0.0	
Profit Attrib	A\$m	-12.9	-44.5	-50.4	13.3%	49.0	-3.1	-106.3%	66.0	14.0	-78.8%
Capex	A\$m	-67.3	-31.0	-31.0	0.0%	-14.0	-14.0	0.0%	-14.0	-29.5	110.7%
Net Debt	A\$m	15.8	8.1	19.7	144.6%	-54.6	-0.1	-99.8%		-20.2	-85.8%

Source: Hartleys Estimates, IRESS

Assumption	Risk of not realising assumption	Risk to valuation if assumption is incorrect	Comment
Throughput expanded to 2.1Mtpa	Low	High	We assume a fines circuit improves throughpu and recoveries, but at the lower end of previou studies
Declining spodumene prices	High	High	A40 is very sensitive to spodumene prices
No equity dilution	High	Moderate	We assume no new equity.
Mine life of 6 years, in excess of current reserve	High	High	We assume a mining inventory higher than the current reserve, which implies exploration success
AUD appreciates	High	Upside / Downside	We assume appreciating AUD. Which impacts our USD cost forecasts.
Exploration success	Moderate	High	We attribute some value to exploration potential beyond the assumed mine life extension.
Conclusion		sks and stock is exposed	he balance sheet and the near term operating casi to volatile commodity prices. Hence we rate it as ulative.

Source: Hartleys Research

# **RISKS**

The key risks for A40 (like most mining companies) is earnings disappointments given the industry is volatile and earnings can disappoint due to commodity prices, cost overruns, project delays, environmental regulations, taxation/royalties changes, cost inflation or lower production. Although some earnings disappointments can be short term and only a timing issue, other disappointments can be materially value destructive and can sometimes overhang stocks for a long period of time (for example environmental mismanagement). Such disappointments can be very difficult to predict and share price reactions can be severe and immediate upon disclosure by the company. High financial leverage (if it exists at that time) would add to the problem. Another key risk for miners is maintaining and extending mine life or making the prudent decision to close a mine, given mines are depleted and many have reasonably short lives and often with reducing economics.

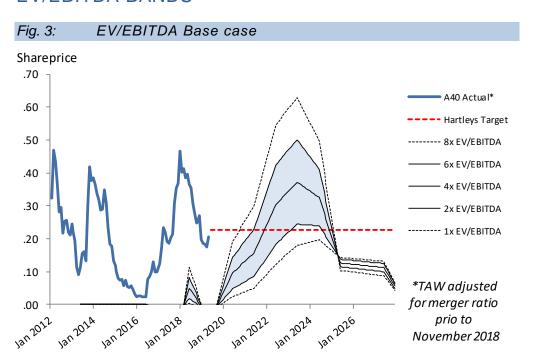
# PRICE TARGET

Our price target is 23cps (previous price target 29cps).

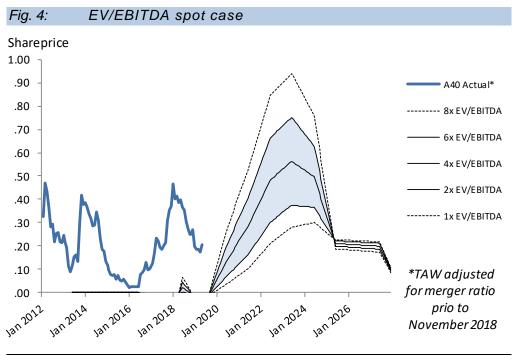
Price Target Methodology	Weighting	Spot	12 mth out
NPV base case	80%	\$0.20	\$0.23
NPV at spot commodity (US\$600/t) and fx prices	1%	\$0.22	\$0.23
NPV spodumene US\$450/t, tantalite US\$60/lb	5%	\$0.22	\$0.23
EV/EBITDA of 3.0x	5%	\$0.08	\$0.13
NPV base case at discount rate of 6.0%	9%	\$0.32	\$0.25
Risk weighted composite		\$0.21	
12 Months Price Target		\$0.23	
Shareprice - Last		\$0.081	
12 mth total return (% to 12mth target + dividend)		178%	

Source: Hartleys Estimate

# **EV/EBITDA BANDS**



Source: Hartleys Estimates



Source: Hartleys Estimates

# HARTLEYS CORPORATE DIRECTORY

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Note: personal email addresses of company employees are structured in the following manner: firstname.lastname@hartleys.com.au

# **Hartleys Recommendation Categories**

Buy Share price appreciation anticipated.

Share price appreciation anticipated but the risk/reward is Accumulate

not as attractive as a "Buy". Alternatively, for the share price to rise it may be contingent on the outcome of an uncertain or distant event. Analyst will often indicate a

price level at which it may become a "Buy".

Neutral Take no action. Upside & downside risk/reward is evenly

Reduce / It is anticipated to be unlikely that there will be gains over Take profits the investment time horizon but there is a possibility of

some price weakness over that period.

Sell Significant price depreciation anticipated.

No Rating No recommendation.

Speculative Share price could be volatile. While it is anticipated that, Buy

on a risk/reward basis, an investment is attractive, there is at least one identifiable risk that has a meaningful possibility of occurring, which, if it did occur, could lead to significant share price reduction. Consequently, the

investment is considered high risk.

### Institutional Sales

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Veronika Tkacova	+61 8 9268 3053

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